

# 2024 Dealer Training Requirements for BEV Certification



**ALL EMPLOYEES** with Navigator access must complete [500644: LR Battery Electric Vehicle \(BEV\) Safety Training Basics](#).

Completions are tracked weekly until compliance reaches 100%. Safety is paramount and all employees in your dealership with Navigator access must understand the basic safety protocols for these trucks.

## Technical Training Requirements

The service technicians you nominate to become BEV certified must first be certified in the technician professional level and have completed the electrical segment within the expert level.

The following training and certifications must be successfully completed prior to enrolment in any BEV classroom (ILT) training. For the safety of your technicians and our trainers there are no exceptions to this requirement.

- All courses in the professional level. Refer to the [Mack Trucks Academy Development Guide](#) for the complete list of courses.
- Selected expert level courses (in this order):
  - [501408: Mack Electrical Troubleshooting](#) (ILT)
  - [501163: Mack Electrical Diagnostics](#) (ILT)
  - [501411-01: Mack Data Links Diagnostics eLearning #1](#)
  - [501411-02: Mack Data Links Diagnostics eLearning #2](#)
  - [501411-04: Mack Data Links Diagnostics](#) (ILT)
  - [500644: LR Battery Electric Vehicle \(BEV\) Safety Training Basics](#) (OLT)
  - [500962-01: Mack Battery Electric \(BEV\) Library](#) (OLT)
- Mack Trucks Academy will be notified of qualified technicians and verified for enrolment in [500965-01: Mack CET Decommissioning & Commissioning Electric Vehicles](#). The following eLearning must be completed prior to attending classroom training:
  - [500961: Mack CET Roadmap](#)
  - [500963: LR Electric Decommissioning & Commissioning](#)
  - [500964: LR Electric Preparedness Pitstop Assessment](#)

[500965-01: Mack CET Decommissioning and Commissioning Electric Vehicles](#) is taught at seven regional [training centers](#) in the US and Canada. See the [development guide](#) for schedules.

- Duration – one day
- Cost – \$750 USD per person

To sell Mack Medium Duty Electric vehicles, the dealership's technicians must also complete the following eLearning:

- [500967: MD Electric Roadmap](#)
- [500968: MD Electric Decommissioning and Commissioning](#)
- [500969: MD Electric Certification Exam](#)

# 2024 Dealer Training Requirements for BEV Certification



## Sales Training Requirements

The sales persons you nominate to become BEV certified must first be certified in the new vehicle sales professional level. Before attending any BEV classroom training (ILT), the following courses must be successfully completed:

- [501785: Mack New Vehicle Sales Professional ILT](#)
- 500720: Selling Mack's Electromobility Solutions eLearning curriculum
  - [500722: Mack Ultra Service Agreement](#)
  - [500723: Mack Electromobility Charging Infrastructure](#)
  - [500724: Mack LR Electric Total Cost of Ownership](#)

Upon completion, sales persons may then enroll in [500725: Mack LR Battery Electric Sales Process](#), taught at seven regional [training centers](#) in the US and Canada.

- Duration – three days
- Cost – \$1800 USD per person

To sell Mack MD electric vehicles, the following courses must be successfully completed:

- [501785: Mack New Vehicle Sales Professional ILT](#)
- [500875: Mack MD Electric Sales Process Training Program](#)
  - [500876: Mack Electric Vehicles Introduction](#)
  - [500877: Mack MD Electric Safety Training Basics](#)
  - [500878: Mack MD Electric Product](#)
  - [500879: Mack Factors to Consider When Selling Alternative Powertrains](#)
  - [500880: MD Electric Sales Process ILT](#)

All eLearning must be completed before enrolling in [500880: Mack MD Electric Sales Process ILT](#).

- Duration – three days
- Cost – \$1800 USD per person
- Late cancellation fee – \$600 USD
- No-show fee – \$1200 USD